

Council Workshop FY22-23 Budget Discussion

April 5, 2022



Budget Calendar

Item	Date
Workshop #1 – Budget Overview / Revenues / Five-Year Financial Forecasts	January 11, 2022
Workshop #2 – FY23-32 Capital Improvement Plan	February 1, 2022
Workshop #3 – FY23-32 Capital Improvement Plan	March 1, 2022
Workshop #4 – (All Day) FY23 Operating Budget Department Presentations	April 5, 2022
Workshop #5 – (All Day) FY23 Operating Budget Department Presentations	April 7, 2022
Workshop #6 – FY23 Final Budget Workshop	April 19, 2022
Voting Meeting – Tentative Budget Adoption	May 10, 2022
Voting Meeting - Final Budget Adoption / Property Tax Levy	June 14, 2022
Voting Meeting – Property Tax Adoption	June 28, 2022



Operating Budget Presentation Schedule

April 5, 2022

- City Court
- Community Services
- Budget and Finance
- Transportation
- Economic Development
- Human Resources
- Organizational Performance
- Audit
- Water Services
- Engineering

April 7, 2022

- City Attorney
- Police Department
- Development Services
- City Manager's Office
- Mayor and Council Offices
- Code Compliance
- ❖ PFRSE
- Public Affairs
- Fire Department
- Innovation & Technology
- Field Operations
- City Clerk



- 1) Budget Priorities and Highlights
- 2) What's in your book?
- 3) FY22-23 Operating Budget
 - a. Summary of Personnel Changes
 - b. Operating Budget by Fund
 - c. General Fund Operating Budget by Function
 - d. Department Budgets



- Sustainability
- Public Safety
- Project Delivery
- Economic Development
- Neighborhoods
- Strategic Planning
- Deferred Maintenance



- Balanced budget
 - Retail and Construction sales tax remains strong
- Increases in risk management, worker's compensation, and benefit premiums and claims
- Funding for inflationary increases
 - Utilities and Supplies
 - Fuel and shop charges
 - Contractual obligations
- Operating and maintenance for Heroes Park Lake and splash pads at Sunset Palms and O'Neil



- Investment in technology infrastructure and cybersecurity
- Salary increases in accordance with current Memorandums of Understanding (MOUs) for represented employees
- Focus on employee retention
 - 5% cost of living adjustment for non-MOU employees
 - 10% movement in some ranges
 - Up to 2% performance pay
 - Continued funding for Innovation and Excellence in Service incentives

FY22-23 Budget Highlights

- Funding for critical positions for improved service and project delivery, support growth, and enhance IT security
 - Police Officers
 - Firefighters
 - Parks Service Workers
 - Building Inspectors
 - Engineering (Construction) Inspectors
 - Sr. Architect
 - Code Inspectors
 - Economic Development Project Manager
 - Equipment Operators (Solid Waste)
 - Cybersecurity Analyst



- Summary by Fund
- Summary by Department and Division
- Detail by Division
- Handouts
 - FTE Schedule
 - Approved Supplementals
 - Not-Approved Supplementals
 - Change Report

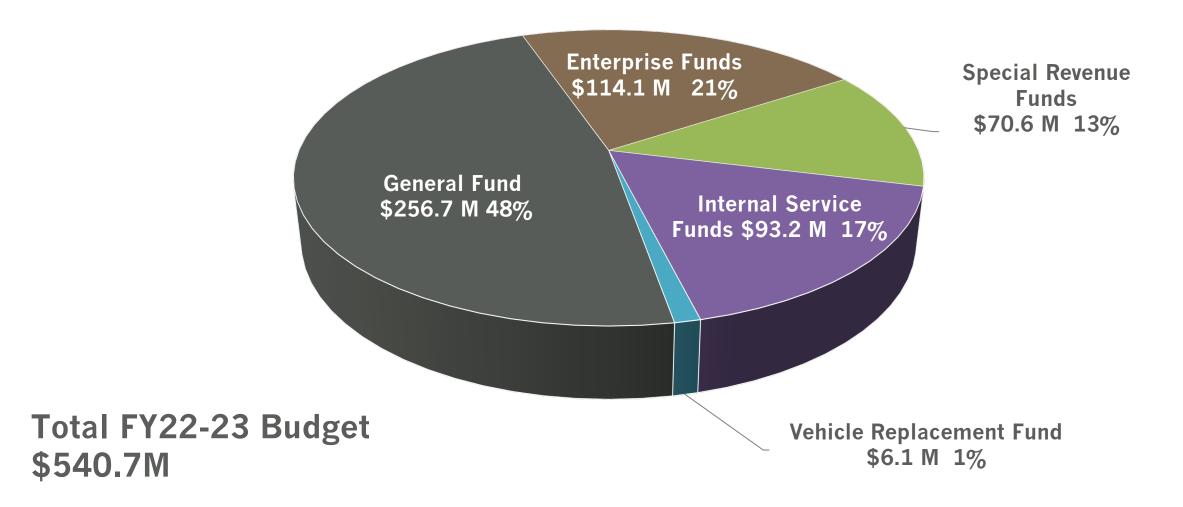


Summary of Personnel Changes

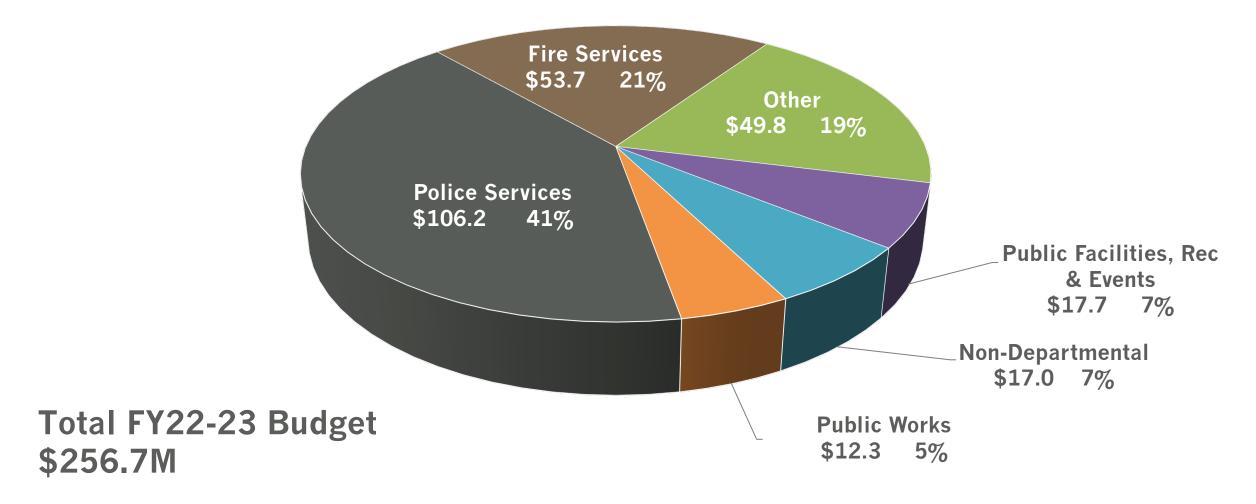
General Fund	# of Positions
Budget and Finance	4
City Attorney's Office	2
City Manager's Office	3
Community Services	1
Development Services	6
Economic Development	1
Engineering	5
Field Operations	1
Fire Services	1
Human Resources	2
Organizational Performance	1
Police Services	9
Public Facilities, Rec & Events	6
Total General Fund	42

Enterprise Funds	#	of	Positions
Field Operations			3
Total Enterprise Funds			3
Special Revenue Funds	#	of	Positions
Highway User Revenue Fund			2
Transportation Sales Tax			5
Total Special Revenue			7
Internal Service Funds	#	of	Positions
Innovation and Technology			5
Total Internal Service Funds			5
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Total All Funds	#	of	Positions
	#	of	Positions 42
Total All Funds	#	of	42
Total All Funds General Fund	#	of	42
Total All Funds General Fund Enterprise Funds	#	of	Positions

FY22-23 Operating Budget by Fund



FY22-23 General Fund Operating Budget by Function





City Court

April 5, 2022



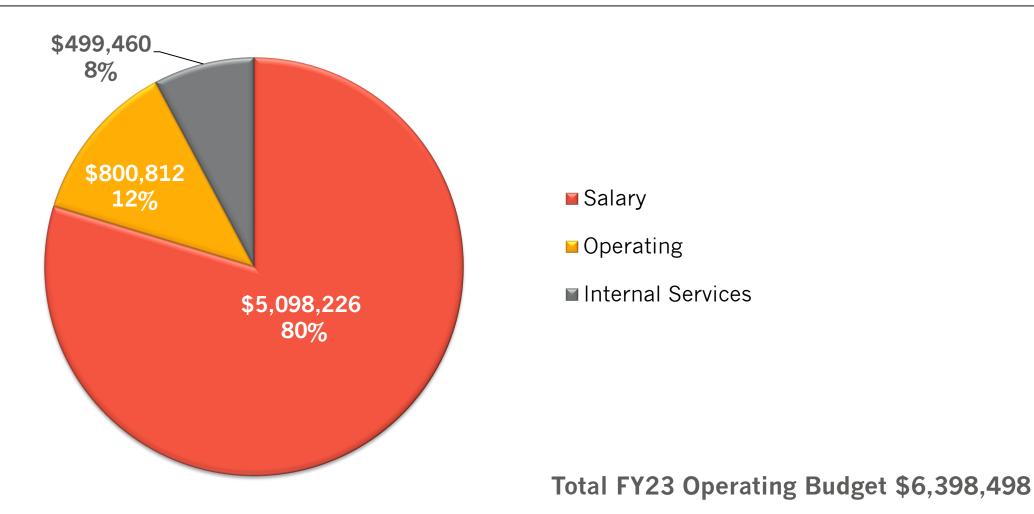


City Court \$6,398,498 46.5 FTEs

Mission Statement

To provide a forum for prompt, fair, and just resolution of cases in a professional, efficient and courteous manner.

City Court FY23 Operating Budget Request



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Strategic Objectives	Improve Tools & Technology Optimize Processes & Services			
Department Strategic Initiative	Create and implement an electronic process to transmit warrant information, eliminating manual processes.			
Intended Result	The Police Department has accurate and timely Information about warrants issued and quashed by the Court.			nformation
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Projected
Warrants issued	7581	6200	6000	6200
Warrants quashed	11,684	4157	6000	6200
Estimated cost avoidance	\$18,952	\$10,564	\$12,250	\$12,650

Strategic Objectives	Improve Community Experience Improve Resource Alignment Improve Purposeful Communication			
Department Strategic Initiative	Increase participation and retention rates in the Compliance Assistance Program (CAP), a Supreme Court Fair Justice Initiative.			
Intended Result	More litigants are current on delinquent court ordered fines and fees allowing the reinstatement of their suspended driver's license.			
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Projected
Cases entered into CAP	1629	1355	1400	1450
Fines paid	\$1,104,289 \$1,157,589 \$1,100,000 \$1,100,000			
Retention rate	59%	85%	85%	85%

Strategic Objective	Improve Community Experience Improve Resource Alignment Improve Purposeful Communication				
Department Strategic Initiative	Increase collecti	Increase collections through the Tax Intercept Program (TIP).			
Intended Result	The increased collection of delinquent fines, costs and fees from intercepted State Tax refunds.			s and fees from	
Performance Measures	FY2020 FY2021 FY2022 FY2023 Actual Actual Estimate Projected				
Tax Intercept Program	\$209,035	\$280,195	\$285,000	\$285,000	
Strategic Objective	Optimize Processes & Services				
Department Strategic Initiative	Clearance Rates help courts determine effective case processing and positive case workflow.				
Intended Result	The goal for all courts is to be 100% or above for the disposition of cases. Anything below 100% indicates a growing number of unadjudicated cases.				
Performance Measures	FY2020 FY2021 FY2022 FY2023 Actual Actual Estimate Projected				
Clearance Rate	97%	98%	100%	100%	

	Increase Innova	Increase Innovation Solutions			
Strategic Objectives	Optimize Processes & Services				
	Improve Resource Alignment				
Danartmant Stratagia Initiativa	Remind litigant	Remind litigants of upcoming court dates and payments with			
Department Strategic Initiative	text and autodia	al phone messag	es.		
	Improve Court appearance and compliance rates, increase				
Intended Result	Iltigants' likelihood of attaining successful case resolution,				
	improve collection rates.				
Portormonos Mossuros	FY2020	FY2021	FY2022	FY2023	
Performance Measures	Actual	Actual	Estimate	Projected	
Text messages sent	18,083	42,000	N/A	N/A	
Phone calls made	4,753	5,000	N/A	N/A	
Cost	\$415	\$940	N/A	N/A	
Error Rate	13%	11%	N/A	N/A	

*** In the fall of 2021, the Court transitioned to a no cost notification system managed by the Arizona Supreme Court making these metrics no longer applicable/available.

Strategic Objectives	Increase Innovation Solutions Optimize Processes & Services Improve Resource Alignment			
Department Strategic Initiative	The establishment of Arizona case processing time standards will help courts move toward timely justice.			
Intended Result	Timely completion and administration of justice.			
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Projected
Civil Traffic (98% within 90 Days)	91%	85%	95%	98%
Criminal Misdemeanor (98% within 180 Days)	96%	83%	83%	98%
DUI (93% within 180 Days)	84%	69%	65%	93%
Local Ordinances (98% within 180 Days)	99%	95%	98%	98%

City Court FY22 Accomplishments

- Veterans Court: In October 2021 the first Veterans Court setting was held with a team consisting of a Prosecutor, Public Defender or Private Attorney, VA Specialist, Court Program Coordinators and our Presiding Judge. To date four graduates have successfully completed all requirements imposed by the Veterans Court Team. After graduation, veterans are able continue to receive after care services. In addition to facilitating the adjudication of court cases, the program is designed to help Veterans live in the community as a productive and responsible citizen. Veterans are provided with a Veterans Court Participant Handbook on their first appearance, which provides expectations and rules to ensure success in the program. Participation is voluntary. Veterans can decide to continue with Veterans Court or be placed back in a normal court setting. The Court recently received a Veterans Court grant from the DOJ and continues to work towards the expansion of Veterans Court to a West Valley Regional Veterans Court in the future.
- eWarrants: A joint pilot project by Glendale City Court, the Glendale Police Department and the Arizona Supreme Court has produced an eWarrant solution for the City of Glendale. In 2021, the Glendale eWarrant pilot solution was approved for statewide use by the Arizona Supreme Court. Over 140 courts and law enforcement agencies now can implement this fully paperless solution. eWarrants will improve warrant accuracy and create efficiencies that will benefit all Arizona courts as well as law enforcement.



City Court FY23 Supplemental Requests

General Fund

Public Defender Contract for Veterans Court	\$22,500
Jury Summons Cost Increase	\$ 7,920
Jail Court Clerk Overtime	\$ 6,782
Court Legal Research Tools	\$ 8,500
Judge Protem Salary Increase	\$16,776
Court – Computer Software	\$ 1,900



City Court FY23 Supplemental Requests

Court Security Bonds

Court Security Guard Increase

\$17,500



ARPA Fund

Digital Check-In System & Readerboards

\$175,000



QUESTIONS?



Community Services

April 5, 2022







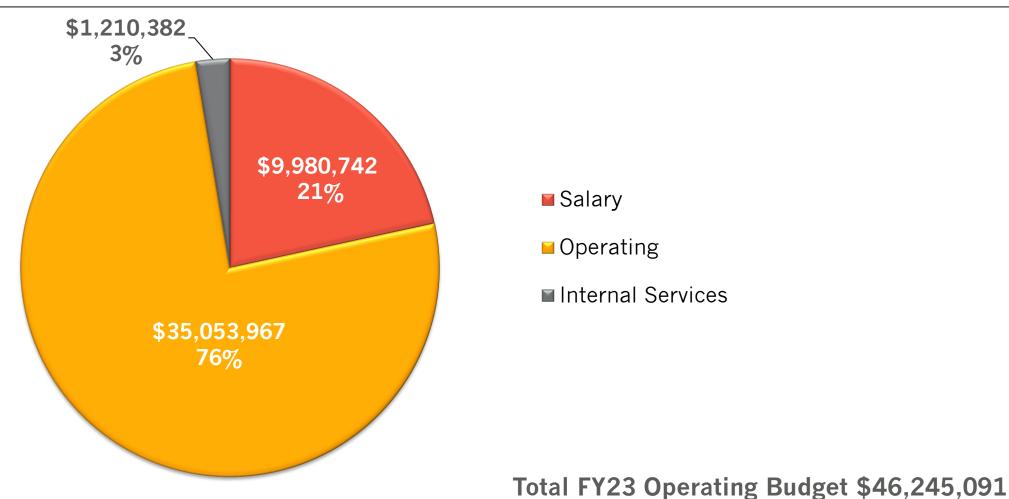
Mission Statement

We build community through impactful services.

Vision Statement

We are the national model for innovative community services.

Community Services FY23 Operating Budget Request



Community Services Goals, Objectives & Performance Measures

Strategic Objectives	Optimize Processes & Services Improve Community Experience			
Department Strategic Initiative	Improve program policies and procedures to ensure effective administration to increase utilization and improve performance.			
Intended Result	Increased utilization of programs and improved performance rankings.			d performance
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Target
Public Housing Program Occupancy Rate	98%	97%	98%	98%
Housing Choice Voucher Management Assessment Rating	86%	86%	86%	100%
Households Served through Public Housing Programs	1,450	1,390	1,469	1,500
Housing Rehabilitation and New Home Ownership Grants	171	150	145	120
Household Served through Crisis Assistance Programs	1,027	2,468	3,000	2,000
Digital Library Materials Utilization Rate (per resident)	.8	1.1	1.2	1.3

Community Services Goals, Objectives & Performance Measures

Strategic Objectives	Increase Stakeholder Engagement Improve Purposeful Communication Improve Resource Alignment Improve Community Experience			
Department Strategic Initiative	Improve strategic outreach and partnerships in support of programs and services to benefit Glendale residents.			
Intended Result	Increased number of community volunteers and external partnerships.			and external
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Target
Community Engagement Volunteer Activities	190	45	100	125
Community Volunteer Hours (Service Projects)	6,959	1,850	6,000	6,500
Community Volunteer Hours (Library Services)	8,041 3,237 14,500 16,000			
Community Services Partner Organizations	130	172	227	250

- Over \$18 million in emergency crisis assistance provided to almost 3,000 households
- 325 homeless households successfully housed (city and partner programs)
- Over \$5.6 million in CPD funding expended on 62 activities
- Over 10,000 units of service delivered for homelessness through the Master Services Agreement
- 22 NEW Community Engagement partnerships

- \$50,000 contributed by employees through NEW Employee Giving Program
- Dementia Friendly Glendale initiative includes 40 partners and almost 500 employees trained
- Sleep in Heavenly Peace initiative built 100 beds, attracted 150 volunteers, and \$20,000 in donated materials
- 75 new library volunteers recruited during 5 outreach events

Data as of early March 2022

Organizational Performance collaborations:

- Tier 2 Scorecard nearing completion
- Library Process Improvement Team underway

Strengthen Workforce Development training:

- Compassion Fatigue
- Leave Policies
- Records Management
- Safety & Incident Reporting

Strengthen Workforce Culture initiatives:

- Standardized SuccessFactors PerformanceExpectations
- "Be"-Attitudes
- "Fun" Committees
- Communication Advisory
 Committee



DEFINITIONS

be (/be/) – exist

at-ti-tude (/ ada t(y)ood) - a way of thinking or feeling about someone or something that is reflected in a person's behavior

PURPOSE

The Community Services "Be-Attitudes" describe the state of existence we create through our collective actions which create a culture that is inclusive, adaptive and high-performing.

► BE NICE

- Refrain from judgment
- Give people grace
- Always do the right thing
- No one is perfect
- You never know who will cross your path again or in what capacity

► BE OPE

- Feedback is the oxygen of engagement ask for and give it freely
- Create safe zones for communication
- Be willing to ask for and accept help
 There is no team without trust

► BE REAL

- Respect each other
- ° Empower each other
- Appreciate each other
- (Be) Loyal to each other

BE PROFESSIONAL

- Create a reputation you are proud of
- Always use appropriate language
- Communicate openly and honestly
- Know the difference between venting and complaining, be constructive and civil

► BE BRAVE

- Be brave enough to be bad at something new
- ° You miss 100% of the shots you don't take, don't be afraid to miss
- ° If you always win, you won't know where/how to improve
- Failure does not represent your value or worth as a person

▶ BE THE BOSS/CO-WORKER YOU WANT TO HAVE

- ° Set the tone
- Own mistakes and correct them
- ° Be a good listener
- Honor and recognize other people's good work
- Use an attitude of gratitude to be more compassionate with ourselves and others

Mission WE BUILD COMMUNITY THROUGH IMPACTFUL SERVICES.

VISION WE ARE THE NATIONAL MODEL OF INNOVATIVE COMMUNITY SERVICES

Community Services FY23 Supplemental Requests

General Fund

Community Services – Library Security	\$ 40,000
Community Services Program Coordinator Temp Pay	\$ 53,709
New FTE Community Services Assistant Director	\$167,509
Glendale Works Program	\$133,120

Home Grant

HUD Grant Funding	\$	908,	127
HOME-ARP Allocation	\$2	,876,	844

Community Services FY23 Supplemental Requests

Neighborhood Stabilization

HUD Grant Funding	\$	530,	,044
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CDBG

HUD Grant Funding	\$2	2,444,166
Community Revitalization CDBG-CV1 Grant	\$	534,193
Community Revitalization CDBG-CV3 Grant	\$	467,507

Community Services FY23 Supplemental Requests

CAP Grant

Community Services – CAP LIHEAP-ARP	\$	835,390
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Emergency Shelter Grant

Emergency Shelter Grant	\$	173,191
Community Revitalization ESG-CV1 Grant	\$	82,400
Community Revitalization ESG-CV2 Grant	\$1	,900,000

HUD Housing Programs \$1,660,414



Community Services FY23 IT Projects

ARPA Fund

Library Mobile Phone App \$ 30,000

Grants Management Phase II - CAP \$287,000



QUESTIONS?

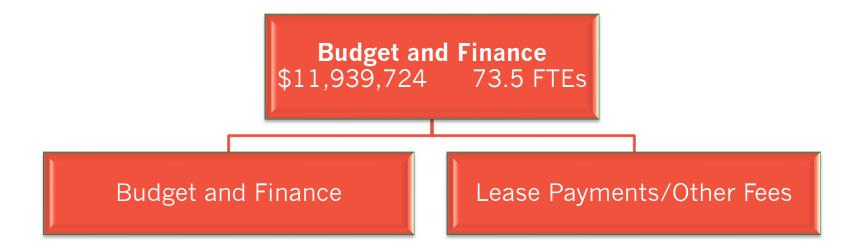


Budget and Finance Department

April 5, 2022



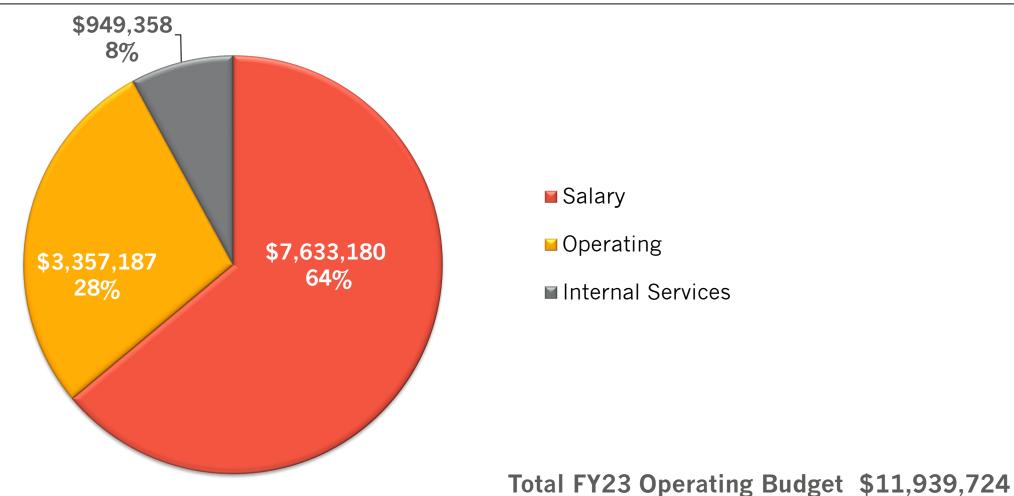




Mission Statement

The Budget and Finance Department provides financial management services with integrity and accountability while improving service levels, managing costs, and leveraging information across City departments.

Budget and Finance FY23 Operating Budget Request



Budget and Finance Goals, Objectives & Performance Measures

Strategic Objective	Improve Reso	Improve Resource Alignment			
Department Strategic Initiative		Employ strong fiscal management practices that encourage sustainable fiscal decision-making.			
Intended Result	Prudent fisca	al stewardship			
Performance Measures	FY2020 FY2021 FY2022 FY202 Actual Actual Estimate Targe				
Bond ratings for general obligation bonds Standard & Poor's: Moody's Investor Services: Fitch Ratings:	AA- Aa1 AAA	AA- Aa1 AAA	AA A1 AAA	AA A1 AAA	
Bond ratings for Water and Sewer revenue bonds Standard & Poor's Senior Lien Bonds: Moody's Investor Services: Fitch Ratings:	AA A1 n/a	AA A1 n/a	AA A1 n/a	AA A1 AA	
Annualized amortized cost basis return on portfolio (net of fees)	2.5%	2.5%	0.3%	1.0%	
Number of grants received through Grants Administration	31	50	38	38	
Compliance with Council adopted Financial Policies (# complied with/# of policies)	6/7	6/7	7/7	7/7	

Budget and Finance Goals, Objectives & Performance Measures

Strategic Objective	Optimize Prod	Optimize Processes & Services		
Department Strategic Initiative	Perform customer service and procurement activities effectively, accurately and timely.			
Intended Result	Improved leve	els of service		
Performance Measures	FY2020 FY2021 FY2022 FY2023 Actual Actual Estimate Target			
% of vendor invoices paid within 30 days of invoice date	95%	93%	85%	90%
% of employees receiving electronic W-2's	56%	60%	59%	65%
Number of vendor protests upheld	2	5	2	0
Number of RFP's and IFB's issued	55	46	42	50
% of contract renewals completed on-time	100%	100%	100%	100%
% of sole source/special procurements processed within 10 days	100%	95%	100%	100%
% of call center calls answered within 1 minute	80%	71%	80%	90%
% of call center calls abandoned	<=2.5%	<=6%	<=2.5%	<=2.5%
Number of sales tax audits/reviews completed	120	87	120	120



Budget and Finance FY22 Accomplishments

- Answered 144,639 customer calls
 - 25,656 Community Action Program (CAP) customer calls and reduced abandon rate from 75% to 10%
 - 117,983 customer service call center
- Revenue Recovery
 - \$6.9M sales tax
 - \$222k liens (filed 149)
 - \$101k debt offset (620 accounts)
- Issued new General Obligation (G.O.) bonds and Water Sewer obligation to fund capital projects



Budget and Finance FY22 Accomplishments

- Issued Certificates of Participation
 - Fund the city's Public Safety Retirement System (PSPRS) unfunded pension liability
 - Net present value savings of over \$116M
- G.O. Bond rating upgrade
- 2021 Government Finance Officers Association's Distinguished Budget Presentation Award
- 2020 Government Finance Officers Association's Award for Excellence in Financial Reporting



Budget and Finance FY23 Supplemental Requests

General Fund

Budget Book Printing Costs	\$	1,500
Budget Schedule Publication Costs	\$	5,000
Investment Advisor Fee Increase	\$	22,647
Debt Book Online Software	\$	12,500
Credit Card Fee Increase	\$.	133,454

Water Fund

Credit Card Fee Increase \$140,000

Budget and Finance FY23 Supplemental Requests

General Fund

New FTE – Sr. Collections Representative	\$85,892
New FTE – Sr. Customer Service Representative	\$73,388
New FTE – Lead Customer Service Representative	\$79,333
New FTE – Buyer II	\$93,264



Budget and Finance FY23 IT Projects

General Fund

Sales Tax App

\$222,600



QUESTIONS?



Non-Departmental

April 5, 2022



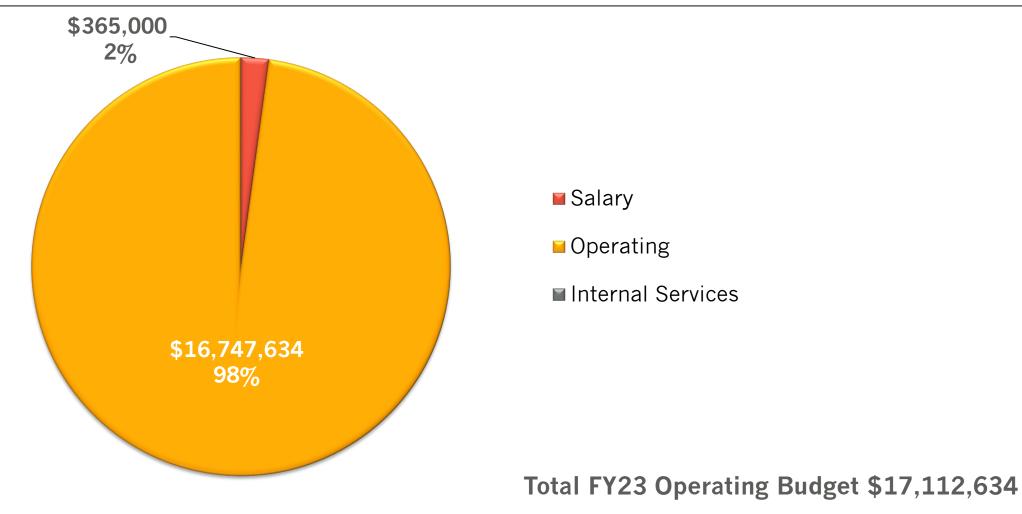


Non-Departmental \$17,112,634 0 FTEs

Mission Statement

The Budget and Finance Department provides financial management services with integrity and accountability while improving service levels, managing costs, and leveraging information across City departments.

Non-Departmental FY23 Operating Budget Request





Non-Departmental Budgeted Items

- 2023 Super Bowl Expenditures
- Arena Management Fees
- AZSTA Sales Tax Rebates
- Memberships
 - Westmarc
 - League of Arizona Cities and Towns
 - Maricopa Association of Governments (MAG)
 - National League of Cities



QUESTIONS?

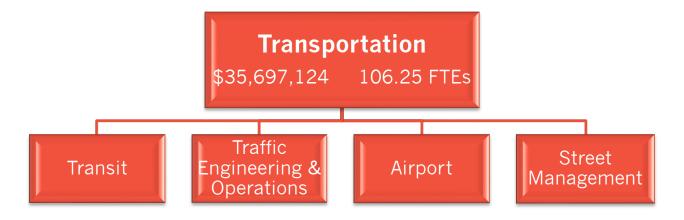


Transportation

April 5, 2022



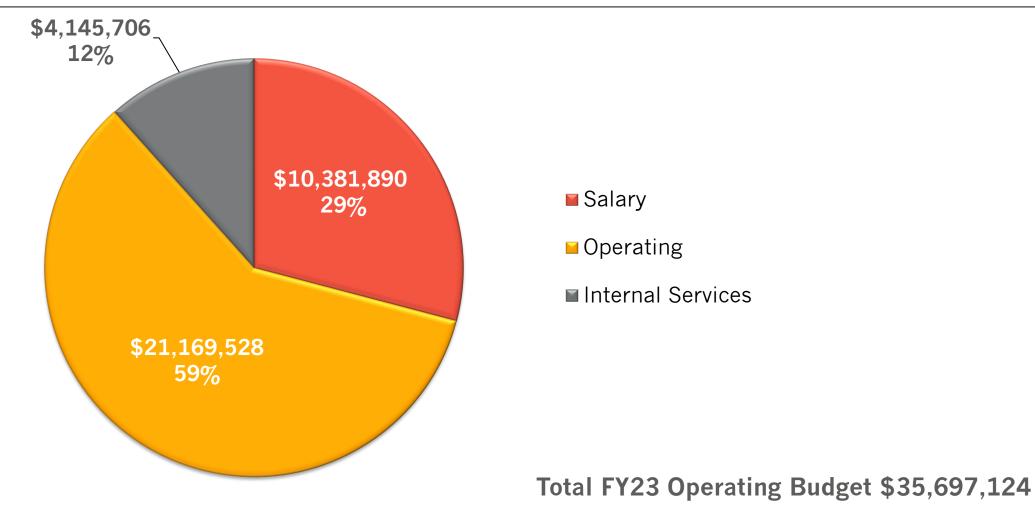




Mission Statement

Transportation's mission is to ensure the safety and efficiency of travel for the residents, businesses and visitors of Glendale, Arizona.

Transportation FY23 Operating Budget Request



Transportation Goals, Objectives & Performance Measures

Strategic Objectives	Optimize Proces			
Department Strategic Initiative	Expend \$13.1M per year (not including bonds for ARP) to implement the City's Pavement Management Plan using in-house design, construction administration, and inspection services.			
Intended Result	The \$13.1M multi-year Pavement Management Plan to address the complete street network through various applications is completed on-time and on-budget.			
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Target
Reconstructions	\$4.8M	\$11.5M	\$9.2M	\$9.2M
Rehabilitation (Mill & Overlay)	\$0	\$2.5M	\$OM	\$OM
Preservation (Slurry Seal, Crack Seal, etc.)	\$5.2M	\$12.7M	\$12.2M	\$14.7M
Total	\$10.4M	\$26.7M	\$21.4M	\$23.9M
Total Miles of Pavement Management Addressed	95 miles	182 miles	130 miles	113 miles

Transportation Goals, Objectives & Performance Measures

	Optimize Proces			
Strategic Objectives	Improve Asset Management			
	improve Commu			
Department Strategic Initiative	· ' '	' '	n schedule and o	n budget by
	leveraging federa			
Intended Result			s within and thro	ugh the City of
	Glendale is sate		FI (0000	
Performance Measures	FY2020	FY2021	FY2022	FY2023
	Actual	Actual	Estimate	Target
% signalized intersections connected to the central	000	0.1.04	0004	0.5
signal system (209 total signalized intersections,	89%	91%	93%	95%
including four HAWK pedestrian crosswalks)				
Flashing Yellow Arrow Installation Program –	27	33	33	48
Number of intersections updated – (48 locations)				
Complete two school zone construction projects	4	6	8	10
each year (total of 13)				
Complete conversion of illuminated street name			4.0	
signs at two intersections per year to LED	12	15	16	21
technology				
Install enhanced detection at 5 signalized	8	18	24	29
intersections per year (204 total)		-0		



Transportation FY22 Accomplishments

- Comprehensive Airport Strategic Plan
- \$9.6 million in federal/regional funding secured
- Provided transit service to over 1.2M passengers
- 130 miles of centerline pavement addressed
 - 6 miles of reconstruction
 - Pavement Management using sealcoats/slurry seals/thin overlay
- 93 trees, 1,097 shrubs, 1,327 tons of decomposed granite, and 120,000 feet of irrigation line restored
- Adaptive Traffic Control Signal System on Bell and Olive

Transportation FY23 Supplemental Requests

Highway User Revenue Fund

Right of Way Maintenance Contracts & Water	\$297,006
New FTE (2) Utility Locators & Trucks	\$233,615
Risk Post Incident Repairs	\$275,000

Transportation Grants

Transit – Corona Virus Response and Relief Grant	\$	477,283
Transit – American Rescue Plan Act (ARPA)	\$1	,164,130

Transportation FY23 Supplemental Requests

Transportation Sales Tax

GO Street Light Mgmt. – Maintenance & Electricity	\$ 2,600
CIP O&M - Contracts & Water	\$ 75,400
Traffic Mitigation – Contracts & Supplies	\$ 50,000
TMC Advance Traffic Mgmt. System Upgrade	\$370,000
New FTE – Intelligent Transp. Systems Analyst	\$101,290
New FTE - Transportation GIS Technician	\$ 92,578
New FTE - Transportation Deputy Director	\$169,085
New FTE - Transportation Financial Analyst	\$106,987
New FTE – Transit Dispatcher Router – Temp to FTE	\$ 28,826

Transportation FY23 Supplemental Requests

Transportation Sales Tax

Transport Sales Tax Risk Post Incident Repairs	\$200,000
Citywide Right-of-Way Landscape Refresh Program	\$150,000
Internally Illuminated Street Name Signs	\$ 40,000

Airport Special Revenue

Airport Operations	\$ 68,835
Airport Special Rev Risk Post Incident Repairs	\$ 10,000



Transportation Sales Tax Fund

Lucity Asset Management System

\$155,020

Airport Special Revenue Fund

Airport Business Software

\$ 40,000



QUESTIONS?

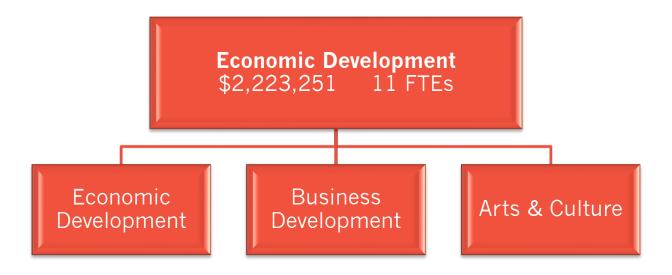


Economic Development

April 5, 2022



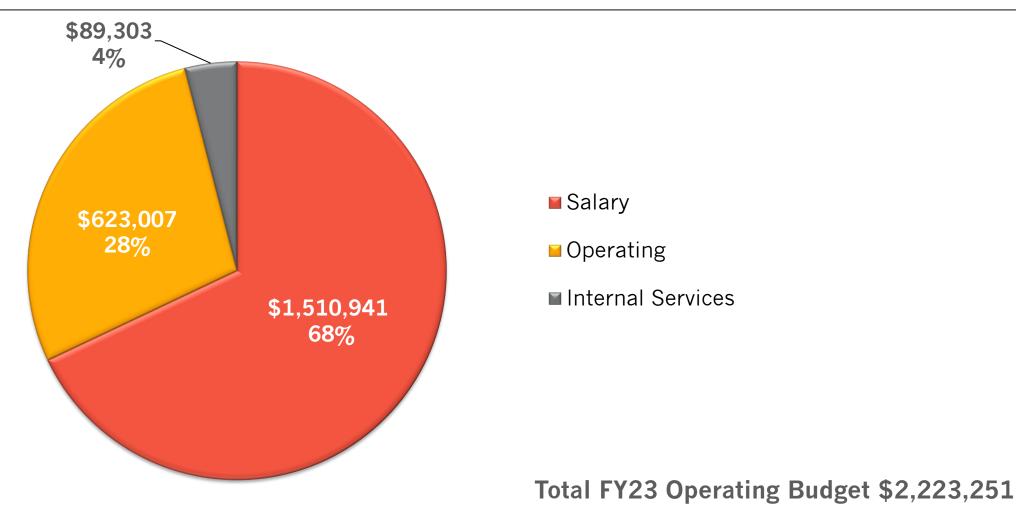




Mission Statement

To promote economic development in the City of Glendale by serving as an important catalyst for new business, a critical resource for existing business and consistently exploring new industry opportunities to ensure a diverse, sustainable economy that improves the lives of the people we serve every day.

Economic Development FY23 Operating Budget Request



Economic Development Goals, Objectives & Performance Measures

Strategic Objective	Improve Community Experience			
Department Strategic Initiative	Leverage industry resources to increase Glendale's visibility in the local, state, and national markets and promote Glendale through recruitment initiatives			
Intended Result	Increase the number of businesses and jobs in our community to ensure long-term financial stability			
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Target
New Businesses & Expansions	15	13	10	15
Jobs Generated	1,695	1,788	4,643	2,000
Participation in Recruitment Initiatives	13	17	7	15
Strategic Objective	Improve Community Experience			
Department Strategic Initiative	Provide direct assistance to small businesses by connecting them with information, experts, and programs for business development.			
Intended Result	Entrepreneurial small business in Glendale is a fundamental component of our economy.			
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Target
ASU Startup School Classes	12	0	0	12
Direct Assistance – Small Business (Hours)	525	1,215	1,200	2,500

Economic Development Goals, Objectives & Performance Measures

Strategic Objective	Improve Purposeful Communication			
Department Strategic Initiative	Proactively share information about businesses expansions, new locates, City programs, and economic development efforts to relevant target audiences.			
Intended Result	Increased public awareness about economic opportunities in Glendale.			
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Target
Social Media Impressions	400,000	1,968,993	600,000	800,000
Press Releases/ Media Outreach	45	23	50	65
Followers: Instagram, Facebook, Twitter	415, 400, 190	555, 3,838, 291	1,400, 5,700, 350	2,000, 7,000, 500



Economic Development Goals, Objectives & Performance Measures

Strategic Objectives	Improve Stakeholder Engagement Improve Purposeful Communication			
Department Strategic Initiative	Improve visibility and outreach, link businesses to resources, and support business assistance events (job/procurement fairs, seminars, etc.).			
Intended Result	Businesses grow and thrive in our community.			
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Target
Targeted Outreach Contacts	756	557	636	750
Business Assistance Events	5	10	15	25

Economic Development Goals, Objectives & Performance Measures

Strategic Objectives	Optimize Processes & Services Improve Community Experience				
Department Strategic Initiative	Key department managers will continue to enhance the programs and services offered to Glendale residents through a variety of diverse activities which preserve the health, safety and livability of the community.				
Intended Result	All patrons of the Economic Development Department receive excellent customer service.				
Performance Measures	FY2020 Actual FY2021 Actual FY2022 FY2023 Estimate Target				
Number of people attending public art programs	20,000	9,100	18,000	21,000	
Number of partners providing arts programming to Glendale residents	29	14	24	30	

Economic Development FY22 Accomplishments

- Attracted new development and investment in the healthcare industry with the opening of Banner Healthcare Center at Aspera and the new Phoenix Children's Hospital at the Arrowhead Campus.
- The Arts Division granted \$55,000 in performing arts funding to fifteen arts organizations to provide free performing arts and educational programs throughout the year.

Economic Development FY22 Accomplishments

- Partnered valley wide agencies and helped provide resources and support for small businesses during the ongoing COVID-19 pandemic and the upcoming Superbowl LVII.
- Facilitated new industrial/commercial development in the New Frontier along the Loop 303, including major capital investments from Nestle USA, Amazon, William Sonoma, and Wal-Mart that have resulted in significant construction sales tax, increased employment opportunities and prime real estate options to welcome new end users.

Economic Development FY22 Accomplishments

- Glendale hosted Ballet Arizona's Ballet Under the Stars at Sahuaro Ranch Park. Nearly 1,200 guests enjoyed the evening of dance performance. A diverse crowd was able to experience the vast grassy spaces to enjoy the performance and interact with the dancers.
- New development and investment to the Sports and Entertainment District including PopStroke, Chicken N Pickle, Thirsty Lion, and several new luxury apartment buildings and hotels.

Economic Development FY23 Supplemental Requests

General Fund

New FTE – Econ. Development Program

Manager (Downtown Manager)

\$112,606



QUESTIONS?



Human Resources

April 5, 2022



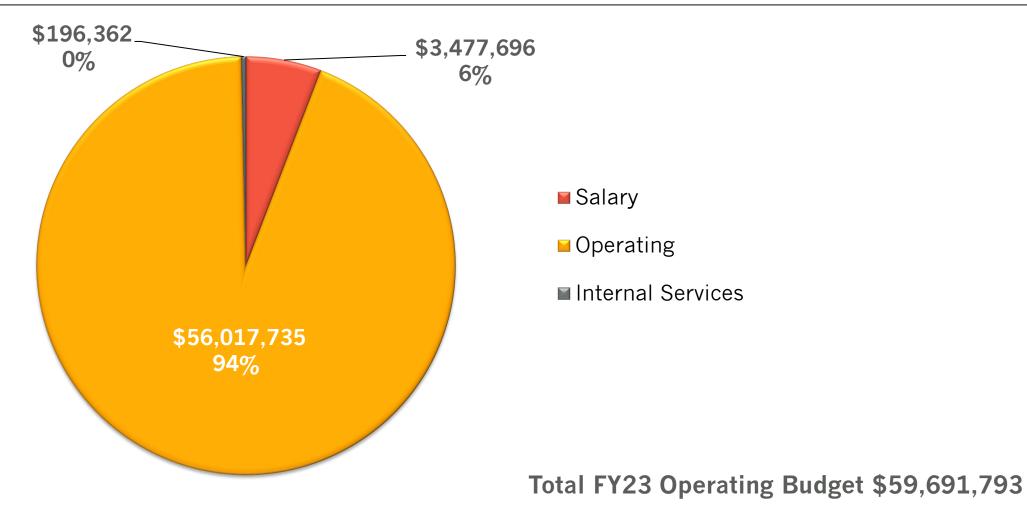




Department Purpose Statement

Through collaboration and excellent service, Human Resources & Risk Management creates an inclusive and safe environment for employees, customers and citizens, characterized by fairness, open communication, accountability, trust and respect.

Human Resources FY23 Operating Budget Request



Strategic Objectives	Strengthen Workforce Culture Strengthen Workforce Development				
Department Strategic Initiatives	 Obtain top level management support for diversity initiatives. Form a Diversity Committee to develop, communicate and implement a diversity strategy. 				
Intended Result		Foster and influence a climate of mutual respect and inclusiveness that is open, creative and people centered.			
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Target	
Number of organizational diversity events held	3	1 in person/4 virtual	4 in person	8	
Number of diversity training opportunities held	7	10 on-line	16	20	
Number of employees attending diversity training/events	498	182	450	500	
Our employee diversity ratio reflects the Glendale community	**Next Slide	**Next Slide	**Next Slide	**Next Slide	



- *New Hires FY19/20 Actual White 52.6%, Black/AA 6.8%, Hispanic Latino 33.9%, Asian 2.1%, Native Hawaiian and Other Pacific Islander 1.6%, American Indian 0%, 2 Or More Races 2.0%
- *New Hires FY20/21 Actual White 55.95%, Black 4.76%, Hispanic Latino 30.95%, Asian 1.79%, Native Hawaiian and other Pacific Islander .60%, American Indian 0%, 2 Or More Races 2.98%
- **Community and Employee Ratios FY19/20 Actual White 48.6% Community (62.1% EE), Black/AA 5.1% Community (5.0%EE), Hispanic/Latino 37.3% Community (26.1%EE), Asian 4.3% Community (2.5%EE), American Indian 1.6% Community (0.9%EE), Native Hawaiian and Other Pacific Islander 0.2% Community (0.3%EE), 2 Or More Races 4.2% Community (2.1%EE)
- **Community and Employee Ratios FY20/21 Actual White 44.8% Community (61.17% EE), Black/AA 7.3% Community (4.93%EE), Hispanic/Latino 39.0% Community (26.68%EE). Asian 4.4% Community (2.49% EE), American Indian 1.6% Community (.85% EE), Native Hawaiian and other Pacific Islander .10% Community (.32%EE), 2 Or More Races 9.4% Community (1.06%EE)

Strategic Objective	Improve Resource	mprove Resource Alignment				
Department Strategic Initiatives	 Collaborate with employees, stakeholders and healthcare organizations to review options for implementing a fiscally sustainable health plan. Develop a plan to promote greater participation in the wellness program. 					
Intended Result	Maintain a fiscally sustainable employee benefits program that provides high quality healthcare which promotes and enhances the well-being of employees.					
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Target		
Cost increases remain at or below the medical trend.	7-1-19 3.7% below medical trend	7-1-20 3.8% below medical trend	7-1-21 2.3% below medical trend	Stay at trend		
Increase enrollment in the wellness program.	557 14% decrease in enrollment	485 13% decrease in enrollment	556 16% increase in enrollment	5% increase in enrollment		

Strategic Objectives	Improve Resource	mprove Resource Alignment				
	Improve Asset Ma	nprove Asset Management				
Department Strategic Initiative	 Monitor external market on regular basis to ensure competitiveness. Complete job studies as appropriate in a timely manner to ensure classifications are current. Comply with appropriate federal and state laws. 					
	critical areas	4. Complete classification and compensation study to determine critical areas requiring attention.				
Intended Result	Implement and maintain a competitive non-represented compensation structure, policy, practices and philosophy to attract, motivate and retain highly skilled employees.					
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Target		
Reduce turnover for non-represented employees	13.7%	11.8%	15.6%	8.0%		
Salary ranges are within +/- 5% of the average midpoint for comparative organizations	At +/- 5% 7-1-20	Study not conducted	At +/-5% 7-1-22	Remain at +/- 5%		

*Experience Modification Rate for Workers'

Maintain total operating cost of risk at < 3%

and county employers is 1.04%

Compensation Claims at 1.0 or less. The average for city

Closed (settled, prevailed or dismissed)

Internal counsel assigned

Outside counsel assigned

Strategic Objectives	Improve Resource Alignment Improve Asset Management				
Department Strategic Initiatives	 Utilize risk avonstrategies to proper assets and its Manage proper assets and proper materials. 	pidance, risk reduction protect against lossed ability to provide or erty and liability clai loyee safety awarend	es that would negating services. ms to minimize cosess programs.	ively impact City sts.	
Intended Result	Provide and maintain a low risk, safe environment for City of Glendale employees and its citizens.				
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Target	
Utilize in-house counsel 50% (when practical) to reduce legal fees. Open (filled/served)	38% in house** 16	39%in house** 22 22	50%	50%	

10

10

As of 12/31/20

.90

.028%

13

20

1.21

.017%

1.0

<3%

1.0

<3%

^{*}The Experience Modification Rate is an indicator of how well a workers' compensation program is performing as compared to other similar business types within a State (in our case against other cities within Arizona) **Due to nature of litigation & workload outside counsel was needed



Human Resources FY22 Accomplishments

- Workers' Compensation claims acceptance rate is 94% of all claims versus the average acceptance rate for City and County employers at 91.5%
- Smoking Cessation Program, Non-Tobacco User Discount Program and COVID-19 Vaccine Discount Program Implementation
- No EEOC Findings
- Completed the Human Resources & Risk Management Tier II Balanced Scorecard to align with organizational goals
- Implemented the first annual employee Incentive Program. Had 45 winners and 39 semi-finalists

Human Resources FY23 Supplemental Requests

General Fund

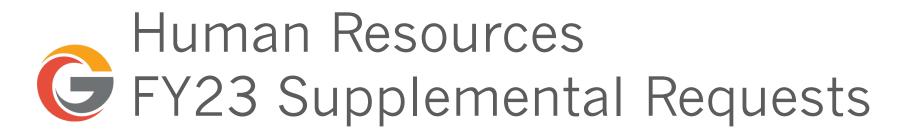
Human Resources Temporary Personnel	\$ 50,000
New FTE - Benefits Analyst	\$ 116,080
New FTE – Human Resources Analyst	\$ 103,210

Risk Management Self Insurance

Risk Management Trust Fund Increase	\$4,943,327
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Worker's Compensation Self Insurance

Worker's Compensation Trust Fund Increase \$3,345,000



Benefit Trust Fund

HR Employee Benefits Increase

\$1,460,000



QUESTIONS?



Organizational Performance

April 5, 2022





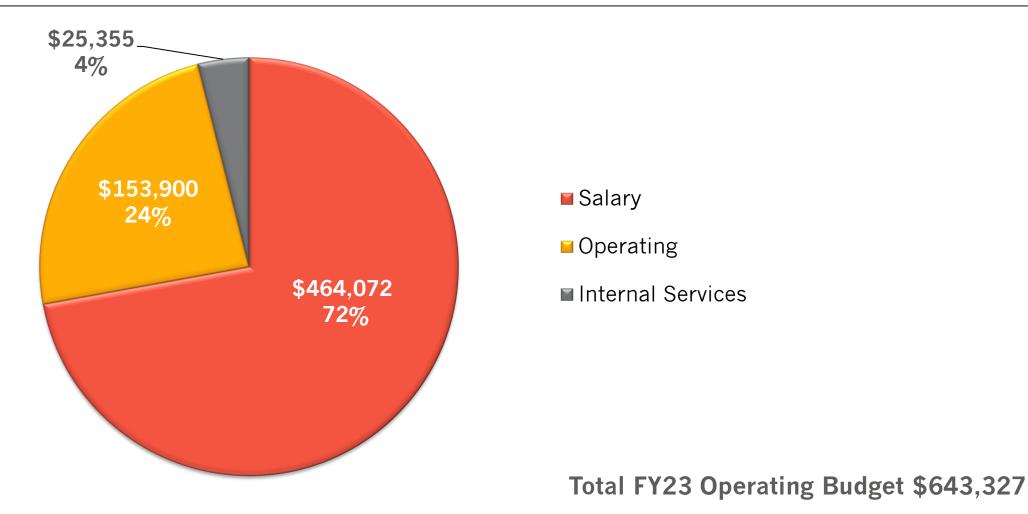
Organizational Performance

\$643,327 3 FTEs

Mission Statement

To build a high-performance culture using business intelligence.

Organizational Performance FY23 Operating Budget Request





Organizational Performance Goals, Objectives & Performance Measures

	Strengthen Workforce Culture Strengthen Workforce Development Improve Tools & Technology Implement a programmatic approach to data governance designed to make city data actionable and increase the use of data in decision-making, recommendations, and telling the story of our work.				
Intended Results	City data is open by default, reliable, and easily accessible internally and externally. Actionable intelligence is used routinely in analysis and reporting. The city has employees with strong data analytics capabilities, actively uses data to share the impact of our work, and strategically implements new systems and data collection				
Bartarmanaa Masauraa	FY2020	FY2021	FY2022	FY2023	

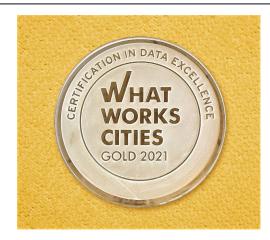
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Target
Participation and publication of citywide data inventory. Target: 100% of departments participate	N/A	100%	100%	100%
 Comprehensive data inventory published and updated at defined intervals 	N/A	Yes	Yes	Yes
Educate organizational data stewards on business intelligence and analytics principles • Target: 100% of data stewards receive initial training	N/A	100%	100%	100%



Organizational Performance Goals, Objectives & Performance Measures

Strategic Objectives	Improve Community Experience Improve Resource Alignment Improve Purposeful Communication Improve Stakeholder Engagement Optimize Processes & Services Increase Innovation Solutions Strengthen Workforce Development Strengthen Workforce Culture Improve Tools & Technology				
Department Strategic Initiative	What Works Citie	es Certification			
Intended Results	 Data driven governance to increase resident satisfaction Community engagement to improve neighborhoods Address the most pressing issues the city is facing through the analysis of data and implementation of programs that work 				
Performance Measures	FY2020 FY2021 FY2022 FY2023 Targ				
 Number of defined certification criteria achieved and maintained. Target: 51% of criteria achieved and maintained by the end of 2020 	31%	60%	67%	75%	

- What Work Cities Certification
 - Received Silver Certification
 - We were one of 16 new cities recognized in July of 2021
 - Mayor's Proclamation Annual Data Excellence
 Day in celebration of our Silver Certification
 - Received Gold Certification in April 2022.
 - We were the only city in Arizona to receive Gold certification this year
 - Levels are Silver, Gold, and Platinum



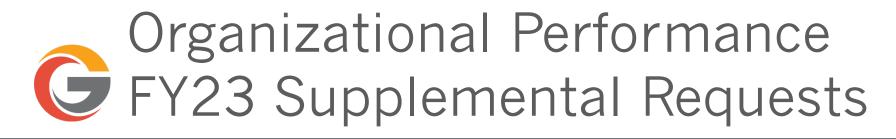


Balance Scorecard

- Tier I
 - City Wide Employee Survey on the city objectives of Strengthen Workforce Culture and Development
 - Focus Groups on Supervisor Training, Recognition, Employee Value,
 Communication, Professional Growth and Development
- Tier II
 - 40 staff members trained by Strategy Management Group
 - Tier II Development underway

- Open Data
 - New Data sets published
 - GlendaleOne Escalation Levels
 - PD Calls for Service, Police Incidents
- Performance Dashboards
 - City Wide Performance Dashboard
 - Engineering
 - GlendaleOne
 - Business Licenses

- Valley Benchmark Communities (VBC)
 - Glendale Presented in the FY22 Performance Forum
 - City Manager and Organizational Performance Staff attended the Annual City Manager's Conference
 - Organizational Performance staff attend monthly VBC planning meetings
 - Jenny Durda Business Intelligence and Analytics Officer elected Chair for the FY23 and FY24 years



General Fund

New FTE – Org. Performance Program Manager

\$129,180



QUESTIONS?



Audit Department

April 5, 2022



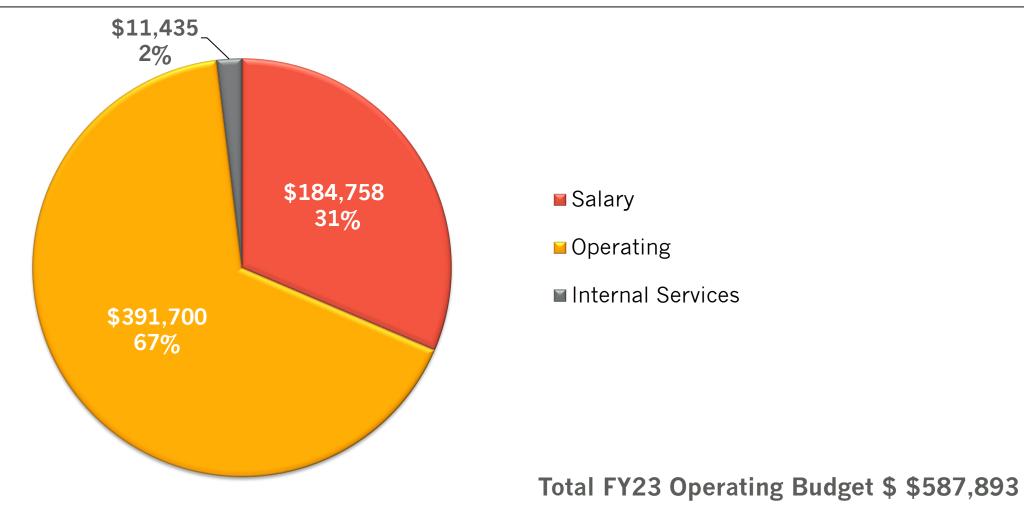


Audit Department \$587,893 1 FTE

Mission Statement

To provide internal audit services that strengthen controls, reduce risk, maximize efficiency and enhance government transparency.

Audit Department FY23 Operating Budget Request



Audit Department Goals, Objectives & Performance Measures

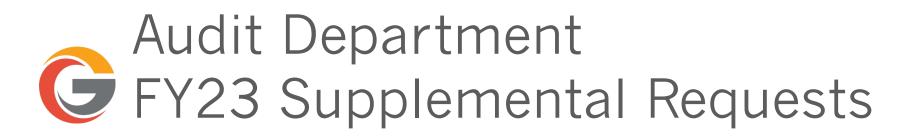
Strategic Objective	Improve Resource Alignment				
Department Strategic Initiative	Develop a risk-based audit plan that strengthens internal controls and reduces organizational risk.				
Intended Result	Audit resources are allocated to the areas that pose the greatest risk to the city.				
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Target	
Number of Audits Completed	4	12	14	12	
% Audit Recommendations Accepted by Management	95%	97%	100%	100%	
% Annual Audit Plan Completed	75%	55%	79%	100%	

FY2020 Audit Plan only covered 6 months due to the revised Code. Only captures the 4 audits that were scheduled for completion using internal resources, 3 of which were completed. Seven audits to be contracted were delayed because of the establishing the new framework for contracting third party firms and the COVID-19 crisis.



Audit Department FY22 Accomplishments

- Internal Audit Program Manager position filled at end of FY21 after six-month vacancy
- Addressed all audit findings outstanding from previous Internal Audit department structure
- Completed Balanced Scorecard Tier II for IIAP



General Fund

Contracted Audit Services

\$131,684



QUESTIONS?

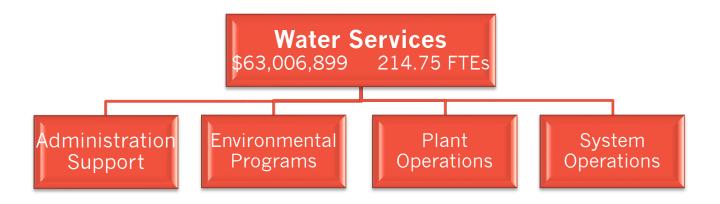


Water Services

April 5, 2022



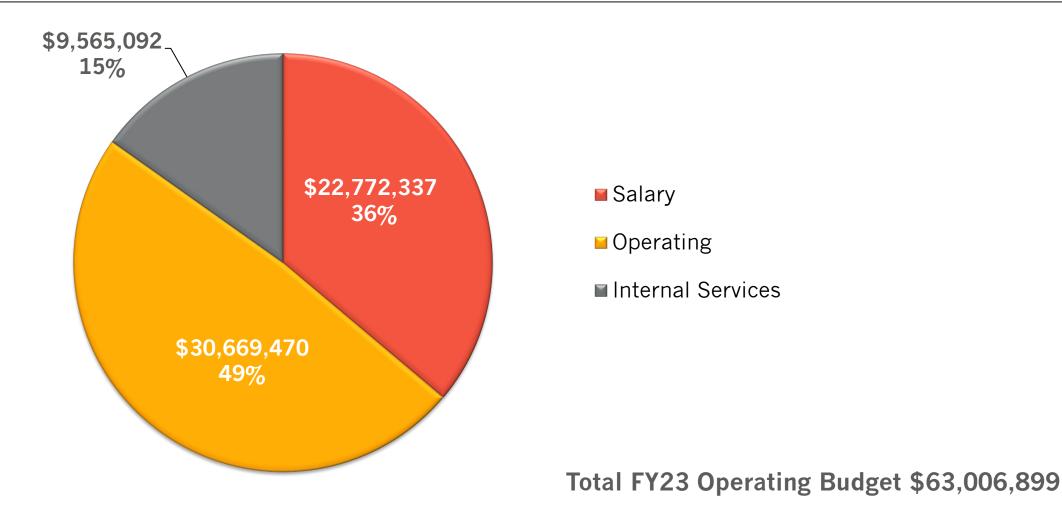




Mission Statement

The Water Services Department provides customers with safe, reliable, high quality water, wastewater, and storm water services to ensure the health, vitality and sustainability of our community.

Water Services FY23 Operating Budget Request



Water Services Goals, Objectives & Performance Measures

Strategic Objectives	Improve Resource Alignment Increase Purposeful Communication Improve Community Experience			
Department Strategic Initiatives	Recharge as much available Central Arizona Project (CAP) water and wastewater effluent. Reduce production per capita. Convert grass landscape to xeriscape landscape. Educate users about conservation and sustainability programs.			
Intended Result	Sustain today's resources for future availability.			
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Target
CAP water recharged (acre foot)	2,394	732	500	500
Effluent recharged (acre foot)	8,777	5,185	7,100	6,500
Gallons Produced per Capita per Day (GPCD)	144	153	143	142
# of water/wastewater samples analyzed by Water Quality Laboratory (WQL)	7,661	9,008	7,800	7,500
Square footage of converted landscape	98,309	101,337	100,000	105,000
# of students in Youth Education Program	2,102	904	2,190	2,300
# of participants in Green Living Series	490	571	680	640

Water Services Goals, Objectives & Performance Measures

Strategic Objectives	Improve Asset Management Improve Resource Alignment			
Department Strategic Initiatives	Deliver water to meet demand. Maintain O&M cost.			
Intended Result	Customers receive 24/7 water and wastewater services efficiently and economically.			
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Target
Amount of water delivered in billion gallons	13.4	14.8	13.3	13.8
Water O&M cost per 1,000 gallons	\$0.93	\$0.89	\$1.10	\$1.15
Amount of sewage treated in billion gallons	6.3	6.0	6.2	6.3
Wastewater O&M cost per 1,000 gallons	\$1.36	\$1.57	\$1.60	\$1.69

Water Services Goals, Objectives & Performance Measures

Strategic Objectives	Improve Asset Management Improve Resource Alignment			
Department Strategic Initiative	Maintain O&M costs. Replace and rehabilitate lines. Exercise main valves. Clean 235 (1/3 of 707 total) miles of sewer lines. Maintain a rate of <1.0 for Sanitary Sewer Overflow per 100 miles of line.			
Intended Result	Water distribution and wastewater collection systems are operated efficiently and economically.			
Performance Measures	FY2020 Actual	FY2021 Actual	FY2022 Estimate	FY2023 Target
Distribution O&M cost per 1,000 gallons	\$0.48	\$0.50	\$0.61	\$0.62
# of water line miles replaced of total 994	2.5	1.6	1.0	1.0
# of valves exercised of total 26,349	4,802	19,000	12,000	12,000
# of fire hydrants flushed of total 9,091	8,903	8,900	9,091	9,091
Collection O&M cost per 1,000 gallons	\$0.62	\$0.59	\$0.67	\$0.68
# of sewer line miles replaced of total 707	0.3	0.2	2.2	2.0
% of 235 miles of sewer line cleaned	91%	64%	86%	100%
# of Sanitary Sewer Overflow per 100 miles	0.0	<1.0	0.0	<1.0

Water Services FY22 Accomplishments

- Completion of Pyramid Peak Expansion and Improvements
- Completion of Luke AFB Lift Station and Force Main
- Completion of Integrated Master Plan
- Federal Funding for Water Inter-connect Project

Water Services FY23 Supplemental Requests

Water Fund

Increase for Raw Water Costs	\$936,000
Increase for Chemical Costs	\$310,000
Increase for Water Meters Costs	\$100,000
Increase for Pyramid Peak WTP Costs	\$518,000
Increase for Overtime Costs	\$ 90,000

Water Services FY23 Supplemental Requests

Sewer Fund

Increase for Chemical Costs	\$ 70,000
Increase for 91st Avenue WWTP Costs	\$380,000
Increase for West Area WRF Costs	\$156,000
Increase for Overtime Costs	\$ 10,000



Water Fund

SCADA Server Replacement

\$275,000



QUESTIONS?

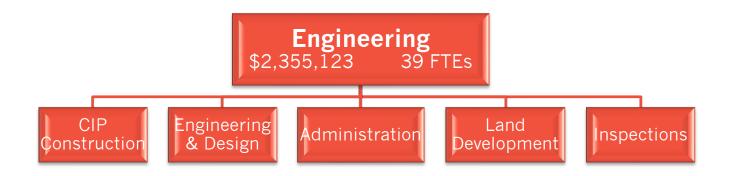


Engineering

April 5, 2022



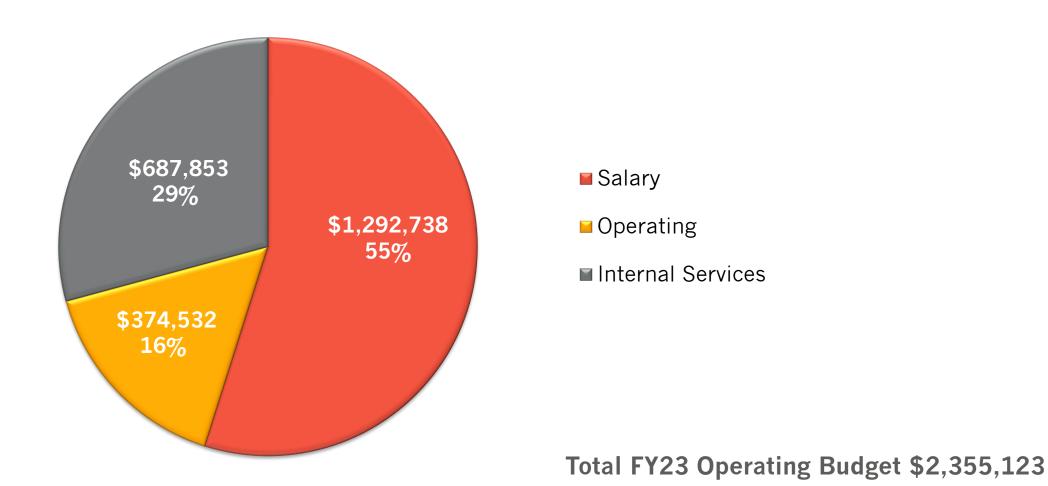




Mission Statement

To partner in developing and implementing the city's Capital Improvement Plan and inspect public/private infrastructure deployment to successfully and safely serve the needs of the community.

Engineering FY23 Operating Budget Request

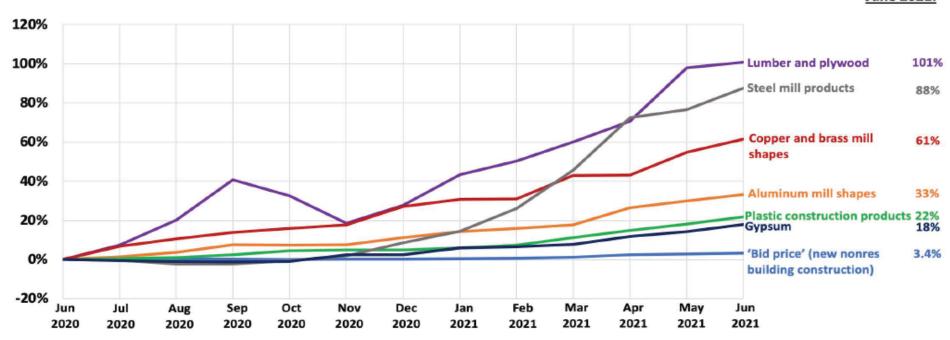




Price changes for construction and selected materials

June 2020- June 2021

% change June 2020-June 2021:

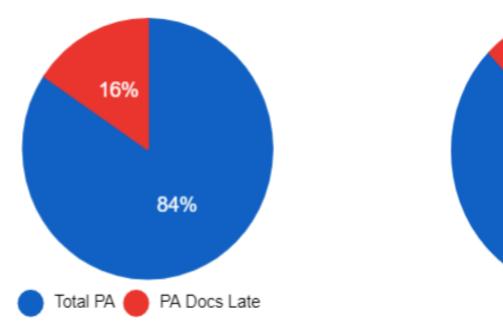


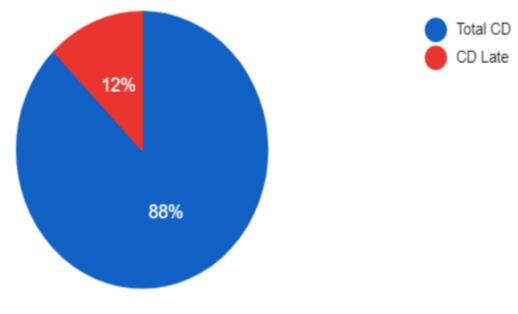
Source: Bureau of Labor Statistics, producer price indexes (PPIs) for new nonresidential building construction (bid prices), gypsum products, wood, metal products, and plastic products, not seasonally adjusted

Engineering Performance Land Development

Planning Applications On Time Percentage

Construction Documents On Time Percentage





KPI = 15 Days



Engineering Performance – Right of Way

Engineering Department Balanced Scorecard - Inspections Division - Improve Community Experience

Mission: Ensure the reliability of infrastrucure placed within the ROW

Goal: At least 95% of all Warranty inspections pass



Month	Number of Warranty Inspections	Amount of Deficiencies	Percentage of Deficiencies	Performance Measure Percentage Achieved	Perfomance Measure Goal
Jul-21	117	0	0.00%	100.00%	95.00%
Aug-21	102	1	1.00%	99.00%	95.00%
Sep-21	103	1	1.00%	99.00%	95.00%
Oct-21	216	4	2.00%	98.00%	95.00%
Nov-21	109	1	1.00%	99.00%	95.00%
Dec-21	121	0	0.00%	100.00%	95.00%
Jan-22	125	3	3.00%	97.00%	95.00%
Feb-22	93	0	0.00%	100.00%	95.00%
Mar-22	198	0	0.00%	100.00%	95.00%
Apr-22	142				95.00%
May-22					95.00%
Jun-22					95.00%

Engineering Performance Business Operations

OUR PERFORMANCE GOAL: TO PROCESS 95% OF ALL INVOICES WITHIN 7 DAYS

Prior to January 1, 2020 – Average Time From the Invoice Being Received to the Invoice Leaving Engineering was +18 Days.

FY 21 Average Time to Process Invoices

Days

9

FY 21 % of Invoices Processed w/in 7 days

67%

FY 22 Average Time to Process Invoices

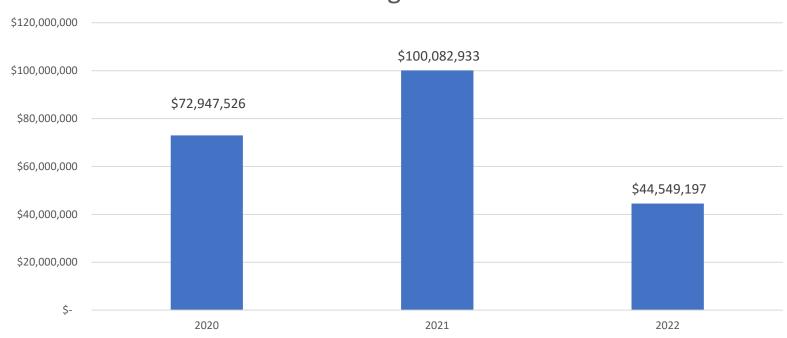
Days

FY 22 % of Invoices Processed w/in 7 days

66%



Invoices Paid By Engineering as a Result of CIP Management





FY2022 is through 1.31.22



Last Year

- ✓ Sine Building 1st Floor Remodel
- ✓ Pavement Management Projects
- ✓ O'Neil Splash Pad
- ✓ Camelback Rd Reconstruction, 43rd – 51st / Loop 101 – 91st
- ✓ Bell Rd Reconstruction 51st 59th
- ✓ Glendale Ave & Water / Sewer
- ✓ Heroes Park Lake

Current

- 27 Projects in Design Phase
- 29 of Projects in Construction Phase
- o 6 in RFQ Phase
- 9 Study Phase
- o 3 in Bid Phase
- o 50% of projects are in design phase



Engineering FY23 Supplemental Requests

General Fund

External Engineering Services	\$150,000
Software Licenses	\$ 1,000
Staff Certifications – Continuing Education	\$ 10,000
New FTE – Senior Architect	\$130,250
New FTE – Management Analyst	\$ 94,581
New FTE – CIP Project Manager	\$121,567
New FTE (2) – Construction Inspector	\$189,375



QUESTIONS?



Operating Budget Presentation Schedule

April 5, 2022

- City Court
- Community Services
- Budget and Finance
- Transportation
- Economic Development
- Human Resources
- Organizational Performance
- Audit
- Water Services
- Engineering

April 7, 2022

- City Attorney
- Police Department
- Development Services
- City Manager's Office
- Mayor and Council Offices
- Code Compliance
- ❖ PFRSE
- Public Affairs
- Fire Department
- Innovation & Technology
- Field Operations
- City Clerk